



MIKE HAYDEN

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SPECIAL TRAINING SUMMARY

The process of learning and using scientifically validated management, marketing, and business techniques is on-going. Thus, my enrollment and participation in advanced education is on-going. Following is a list of courses completed over the last 20 years.

SUMMIT ORGANIZATION TRAININGS

Accepting a Winning Role in Today's Society	Assistants' Training
Behavioral Science of the Mind in Action	Communications Workshop
Creating Successful Relationships	Decision Making and Effective Choice
Discipline of Leadership and Authority	Discovery & Resolution of Conflicts
Exceleration 1000	Graduate Leadership Training
Graduate Review	Guest Evening Leadership Training
History of Personal Awareness	Illness and Health
Individual Sex Roles and Responses	Insight Through Sound
Journey	Leadership and Management
Life Designs	Enhancing Personal Productivity
Listening and Being Listened To	Master Course in Communication
Master Planning Workshop	Men in Leadership
Money Workshop	Personal Presentation and Positive Response
Power and Success	Productive Leisure
Public Presentation and Sales	Relationships I
Purpose of Business Relationships	Relationships II
Self Image	Ship 'n Share
Summit Maximum Action Research Training	Telephone Presentation and Sales
Telephone Training	The Experiment
The Fear Of ...	The Hush Workshop in Hawaii
The Male Perspective & Effect on Productivity	The Role of Ego in Human Behavior
Video Workshop: Here's Looking at You	Well Being

MTC TRAININGS

Building and Keeping Effective People	Cash Management
Chief Executive Officers Meetings	Everybody Knows Their Job
Get What You Want from Subordinates	Organizing Your Company
Power Management	Power Marketing
Power Selling	Power Thinking
Sales Process	Staying on Top of Your Commitments

OTHER TRAININGS

Arica	Avatar / Avatar Master / Avatar Wizard
Creative Initiative Foundation	Dale Carnegie Personal Relations
Dale Carnegie Sales Course	est and numerous est seminars
Freedom Law School	International Institute for Personal Achievement
Martial Arts: Aikido, Tai Chi, Hsing Yi, Bagua	Simmons Institute
Toastmasters	Xerox Professional Selling Skills
Family Light Music School	California Professional Music Business Academy
Brooks Photography School	